

# CORPORATE PRESENTATION

NASDAQ COMMON: XOMA
NASDAQ PERPETUAL PREFERRED SHARES: XOMAP, XOMAO

**APRIL 2024** 

THE ROYALTY
AGGREGATOR
FOR BIOTECH
COMPANIES

#### **DISCLAIMERS**

Certain statements in this presentation are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements regarding: future potential monetization opportunities, active transactions with significant financial implications, collaborations poised for significant financial contribution, the ability of our partners and their licensees to successfully develop their pipeline programs, the productivity of acquired assets, our revenue and cashflow forecasts. upcoming internal milestones and value catalysts, our future cash needs, our strategy for value creation, and other statements that relate to future periods. These statements are not guarantees of future performance and undue reliance should not be placed on them. They are based on assumptions that may not prove accurate, and actual results could differ materially from those anticipated due to certain risks inherent in the biotechnology industry and for companies engaged in the development of new products in a regulated market.

Potential risks to XOMA meeting these expectations are described in more detail in XOMA's most recent filings on Form 10-K and Form 10-Q. Consider such risks carefully when considering XOMA's prospects. Any forward-looking statements represent XOMA's views

only as of the date of this presentation and should not be relied upon as representing its views as of any subsequent date. XOMA disclaims any obligation to update any forward-looking statement, except as required by law.

NOTE: All references to "portfolio" in this presentation are to milestone and/or royalty rights associated with a basket of drug products in development. All references to "assets" in this presentation are to milestone and/or royalty rights associated with individual drug product candidates in development. References to royalties or royalty rates contained herein refer to future potential payment streams regardless of whether or not they are technically defined as royalties in the underlying contractual agreement; further, any rates referenced herein are subject to potential future contractual adjustments.

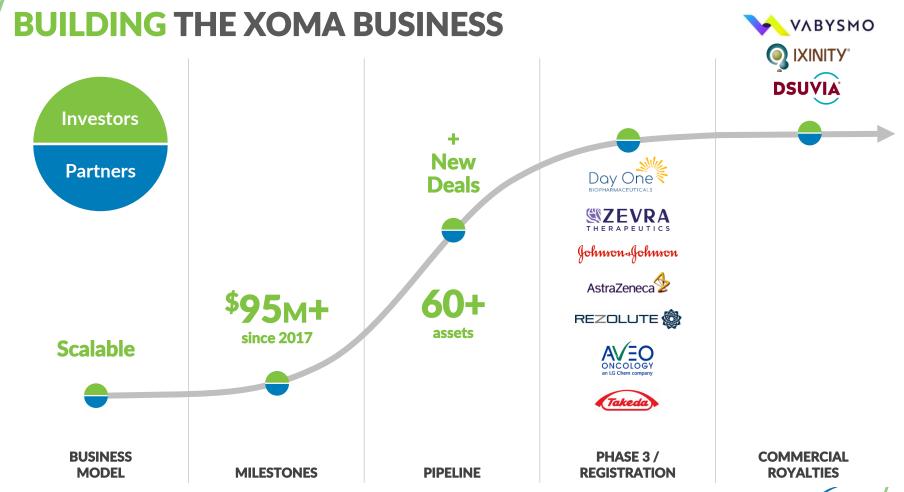


#### XOMA - WHAT WE DO



# The Biotech Royalty Aggregator





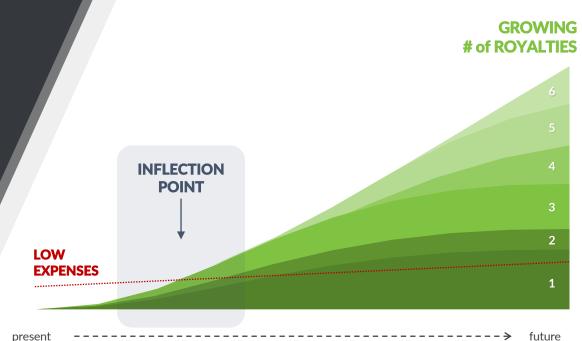
## / XOMA BUSINESS MODEL: THE COMPOUNDING EFFECT

Path to Sustained Profitability

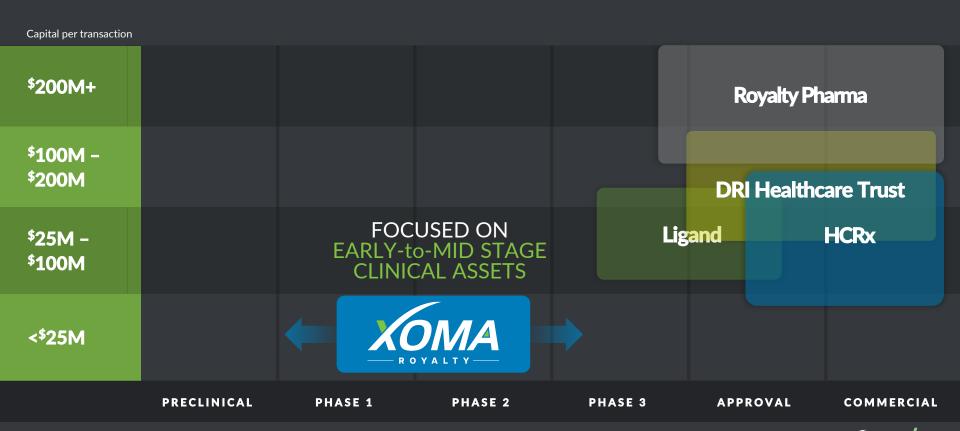
- **CASH RECEIPTS**
- LOW EXPENSES
- **+** LOW SHARE COUNT

**HIGH EPS** 

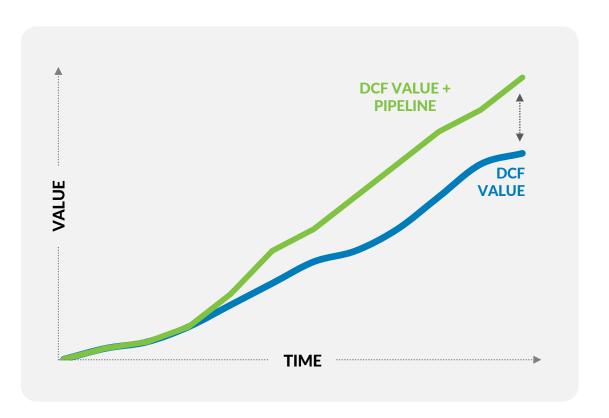
SIGNIFICANT
SHARE PRICE
APPRECIATION



# / XOMA IS DIFFERENTIATED IN THE ROYALTY SPACE



# XOMA'S BUSINESS MODEL DIFFERENTIATION SHOULD ENHANCE VALUE CREATION



Visibility into future royalty portfolio differentiates XOMA from majority of royalty competitors

#### XOMA'S TIME IS NOW...

LIFE SCIENCES MARKETS ARE CHALLENGED...



... CREATING OPPORTUNITY



**↓ Equity Dilution** 

**Unlock Latent Value** 

↑ Capital Efficiency

# OPPORTUNITIES ABOUND FOR ROYALTY MONETIZATION

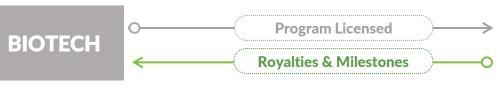


# BASICS OF A XOMA ROYALTY MONETIZATION TRANSACTION

**2** Royalty Monetization



License Agreement



PHARMA PARTNER

## **XOMA'S IDEAL ROYALTY ASSET**



#### HIGH ROYALTY POTENTIAL

High unmet need or clear clinical benefit over alternatives



#### LONG DURATION OF MARKET EXCLUSIVITY

Patent expiration or regulatory exclusivity



#### **ESTABLISHED DEVELOPER / MARKETER**

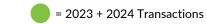
Assets partnered with reputable pharma / biopharma



#### MID TO EARLY-STAGE CLINICAL ASSETS

Therapeutic area, modality agnostic

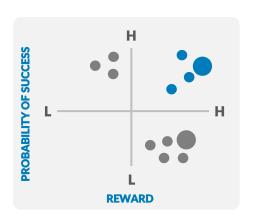
## **KEY ASSETS IN XOMA PORTFOLIO**



ASSET	PARTNER	INDICATION	STAGE	CONSENSUS PEAK SALES <sup>1</sup>	ROYALTY %
VABYSMO®	Roche	Wet AMD / DME	Commercial	\$5.1в	0.50%
IXINITY®	Medexus	Hemophilia B	Commercial	\$57м	5%
DSUVIA®	Alora Pharmaceuticals	Acute pain in supervised medical setting	Commercial	NA	15 - 75%
Tovorafenib	Day One	pLGG	Registration	\$1.2в	Mid-single
Arimoclomol	Zevra	Niemann-Pick Type C	Registration	<sup>\$</sup> 621м	Mid-single
Cetrelimab	ואר	Bladder Cancer	Phase 3	\$2.1в	0.75%
RZ358	Rezolute	CHI	Phase 3	\$600м	High single / mid-teens
Rilvegostomig	AZN / Compugen	Solid Tumor(s)	Phase 3	NA	undisclosed
Ficlatuzumab	AVEO	HNSCC	Phase 3	NA	Low single digit
Mezagitamab	Takeda	ITP	Phase 3	\$1.0 <sub>B</sub>	4%
Vidutolimod	Regeneron	CSCC / MCC / BCC	Phase 2	NA	High single / double digit

# **XOMA PORTFOLIO CONSTRUCTION**







Indication

Mechanism

Modality





#### THE POWER OF THE XOMA MODEL

A Single Transaction<sup>1</sup> Can Deliver Significant Value for Shareholders





XOMA Raises up to \$140 Million in Non-Dilutive, Non-Recourse Financing from Funds Managed by Blue Owl Capital Backed by VABYSMO® Royalties

Oct 2021 1.2 ACQUISITION



**USE OF PROCEEDS: DELIVER ADDITIONAL SHAREHOLDER VALUE** 

Share Repurchase



Royalty Acquisitions

Dec 2023
ROYALTY-BACKED LOAN

\$140M°

Low Cost of Capital

Tax Efficient

Preserve NOLs

Interest Expense ↓
Taxable Income

Maintain Ownership & Upside

# **TOVORAFENIB + VOSAROXIN TRANSACTION:**

\$13.5M upfront to Viracta Therapeutics

	tovorafenib	vosaroxin		
Indication	Pediatric low-grade glioma	Myelodysplastic syndromes + AML		
Milestone Potential	\$54M	\$57M		
Royalty Rate	Mid-single digits	High single digits		
Clinical Stage	PDUFA April 30, 2024 <sup>1</sup> NDA filed Oct 2023	Phase 2		
Partner	Day One S	Denovo Biopharma		

# ARIMOCLOMOL + ALDOXORUBICIN TRANSACTION:

#### \$6M to LadRx1

Arimoclomol will be a first-in-class therapy if approved by regulatory authorities for NPC

	arimoclomol	aldoxorubicin	
Indication	Niemann-Pick Type C	Pancreatic Cancer	
Milestone Potential	\$52.6M	\$343M	
Royalty Rate	Mid-single digits	Mid-single to mid-teens	
Clinical Stage	PDUFA September 21, 2024 <sup>2</sup> NDA Resubmitted 12/27/2023	Phase 2 (Aldox+Anktiva+PD-L1 t-hANK)	
Partner	SZEVRA THERAPEUTICS	ImmunityBio	



<sup>1. \$5</sup>M upfront. \$1M milestone paid to LadRx on FDA's acceptance of NDA resubmission. Up to an additional \$5M in milestones may be paid to LadRx



# **IXINITY® TRANSACTION:**

**\$9.6M upfront to Aptevo**Royalties through 1Q2035

	IXINITY®		
Indication	Hemophilia B		
Milestone Potential	undisclosed		
Royalty Rate	5%		
Clinical Stage	FDA approved & commercialized; sBLA approved in March 2024 for pediatric use <12 yo		
Partner	MEDEXUS PHARMA		

**DSUVIA® TRANSACTION:** \$8M upfront to Talphera

#### **DSUVIA®**

(sufentanil sublingual tablet)

For use in adults in certified medically acute pain

pharmaceuticals





## **KEY PORTFOLIO EVENTS 2024 INTO 2025**



#### **Commercial**

**Indication Expansion** 



# NDA Approval\*

tovorafenib



# **Q** IXINITY

Pediatric Label ( Expansion Approved



FPFD<sup>\*\*</sup> in P3

RZ358



P3 Launch

mezagitamab

ADDITIONAL BUSINESS DEVELOPMENT



Commercial RELAUNCH



rilvegostomig

Phase 2b data

PD-1/TIGIT

HCC, NSCLC



mezagitamab

Phase 2 data

CD38

ITP, IgA Neuropathy



vidutolimod

Phase 2 data

TLR9

Melanoma(s)



NDA Approval<sup>\*\*\*</sup> arimoclomol

### **BLUE OWL FINANCING - UP TO \$140M**



\$130M at close

**9.875% interest** 

Secured only by VABYSMO royalties



Acquire assets for cash flow growth

**Stock repurchases** 

XOMA retains long-term value of VABYSMO



Non-dilutive, non-recourse capital

Scaled \$14M acquisition

Strategic partnership with Blue Owl



# **KINNATE TRANSACTION:**

# ~\$9.5M cash

added to XOMA's balance sheet for additional capital deployment & potential royalties on pipeline

<b>Cash Amount</b>
(per share)

Contingent Value Right (CVR)

		Receive

\$2.5879

85% of net proceeds

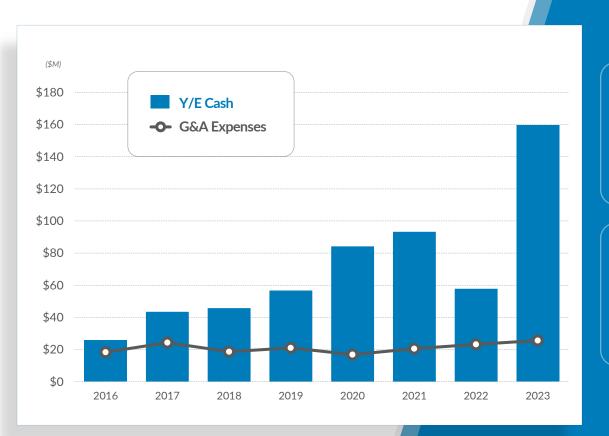
from out license or sale of Kinnate programs completed within 1 year of closing

100% of net proceeds

from Kinnate's sale of exarafenib and pan-RAF inhibitor program to Pierre Fabre



#### **FINANCIAL HIGHLIGHTS**



>\$95M >\$1B in milestones in potential since 2017 milestones

**3 assets**generating additional royalty royalty receipts

Potential of **2**additional royalty streams in 2024

**Stable Expense Base** 

# **XOMA'S STOCK REPURCHASE PROGRAM**

# \$50 Million

through January 2, 2027

DRIVING SHAREHOLDER VALUE

# THREE PUBLICLY TRADED OFFERINGS TO MEET THE NEEDS OF SPECIFIC INVESTORS

## **XOMA**

**Common Stock** 

#### **XOMAP**

Series A Cumulative Perpetual Preferred Stock \$25.00 par value

8.625% dividend paid quarterly

#### **XOMAO**

Series B Cumulative Perpetual Preferred Stock \$25.00 par value

8.375% dividend paid quarterly

#### WHO WE ARE

- Leadership
  - Owen Hughes, Chief Executive Officer
  - Brad Sitko, Chief Investment Officer
  - Tom Burns, Chief Financial Officer
- Business Development Team
- Legal Team
- Finance Team
- Consultants
  - Deal Sourcing
  - Scientific
  - Medical

#### **Board of Directors**

- Jack Wyszomierski, Chairman CFO of VWR International (retired)
- Heather L. Franklin Executive Chair of Blaze Bioscience
- Natasha Hernday CBO of Seagen (former)
- Owen Hughes CEO of XOMA
- Barbara Kosacz
   COO and GC of Kronos Bio (former)
- Joe Limber
   CEO of Secura Bio
- Matthew Perry President at BVF Partners (former)

## / XOMA'S TIME IS NOW

INFLECTION POINT FORTHCOMING

COMPETITIVE DIFFERENTIATION



EFFICIENT BUSINESS MODEL

ROYALTIES TO DRIVE SHAREHOLDER RETURNS

**Enabling Today's Science to Be Tomorrow's Cures** 





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